IDB Invest

IMPACT MANAGER MASTERCLASS

2026

IDB Group

GREEN FINANCE SERVICES

YOUR PARTNER IN SUSTAINABLE AND RESILIENT INVESTING

IDB Group

IDB Invest IMPACT MANAGER MASTERCLASS 2026

IDB | Invest SW26 Let's get moving

GREEN FINANCE SERVICES

- A unique value proposition combining **Financial and Advisory Services.**
- We support you to integrate sustainability at the core of your business and strategy, **maximizing value generation for the business and positive impact in your investment portfolio**

INVESTMENT + ADVISORY + KNOWLEDGE

- We design Advisory services to support the **competitive and resilient business growth** with the purpose of :
- Being your partner in creating a more sustainable and competitive investment pipeline
- Improving the risk / profit profile of your current and future portfolio
- Leading innovation in the fund industry along the LAC region

GREEN FINANCE FOCUS AREAS

1 Competitiveness

- Explicit link between climate and Environmental matters with opportunities of efficiencies in investee portfolio / sectorial approaches
- Opportunities of efficiencies in materials, energy, water and other key cost drivers increasing margins

2 Resilience

- Identification of physical catastrophic risks and expected future losses
- Guidelines on physical risk management
- Guidelines on investments in sectors of high potential losses (how to avoid them by investing in adapted assets)

3 Innovation

- Upstream market work in key sectors where competitiveness and resilience is key in LAC region
- We have partnerships with cutting-edge technologies that allow automation, simplification and fast replication

4 Best practices and knowledge

- Formal alliances and participation with standard setters on sustainability, nature and climate: Construction, Infrastructure, TNFD, ISSB S1 S2, etc.
- Knowledge systematized from previous experiences in sectors, countries and regions

CLE SERVICES' GUIDELINES:

Approach is jointly defined

During preparatory stage or due diligence of an investment fund. Our Green Finance officer of IDB Invest engages into a discussion with the fund management team to maximize value for the business, additionality and developmental impact

Co financing

Cofinancing IDB Invest / Client up to 70/30 %

In addition to an in-kind contribution

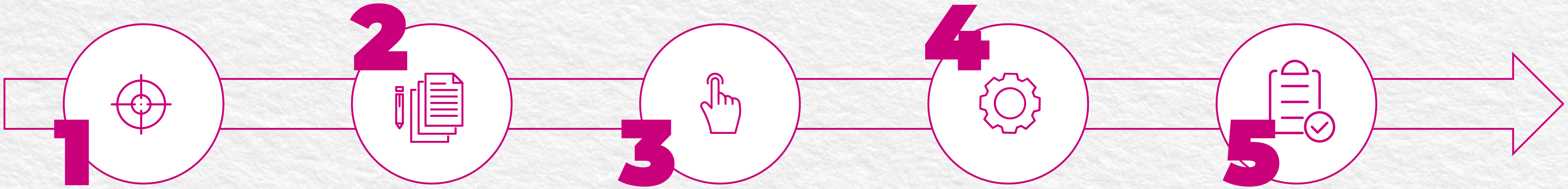
Maximum cost is defined by availability of resources and market potential cost

Execution timing

CLE Services can be executed:

- Transaction preparatory stage (before or parallel to DD)
- After the financial operation closing (portfolio stage)

ADVISORY SERVICES
DESIGN PROCESS



1. APPROACH
Joint definition with FMs to identify the opportunity, purpose, objective and expected results. **Increase business value and positive impact creation** as joint priorities.

2. AGREEMENT
Review and execute "Client Beneficiary Agreement" (CBA). Funds to finance the work are committed

3. BUILD A TEAM
Advisory could be provided by IDB Invest Green Finance officers or complemented with Consulting firms that are recruited through competitive processes.

4. EXECUTION
Efficient and high quality Advisory, lead or supervised by IDB Invest Green Finance Officers, securing best practice and knowledge from IDB Group is maximized.

5. CLOSING
Results and deliverables are well assessed and approved by FM and IDB Invest. Lessons learned are collected and systematized by IDB Invest Green finance officers.

INVESTMENT FUNDS ADVISORY BASED ON LEVEL OF PROGRESS

Best practice standards (ISSB, TCFD, PRI,....)

Sustainable Good Practices
Policies and Guidelines (GDI internal practices)
Transition Plan to a resilient and competitiveness-based investment business model

ESG & Policy
Sustainable Finance Strategy

Intermediate

Advanced

Compliance and Sustainable Finance strategy focus

Maximize Portfolio Value and Resilience

SUSTAINABLE PORTFOLIO MANAGEMENT

*Required for all fund managers

EXAMPLES CLIMATE AND ENVIRONMENT ADVISORY SERVICES

Objectives

- Align portfolios with Competitiveness through efficiencies
- Align portfolios with reduction of expected losses and more Resilience
- Improve catastrophic physical risk management
- Motivate Knowledge Sharing and Innovation
- Promote Social Inclusion
- Advance local Supply Chain development and MSMEs Involvement
- Enabling innovative technologies for automation and scalability
- Green and / or social mainstreaming through appropriate monitoring and reporting of portfolio positive impacts

Advising Fund managers

- ESMS & Policy
- Sustainable Finance Business
  - Tools
  - Policies
  - Strategies
  - Technical Assistance
- Capacity Building
  - Train the trainers
  - Case study
  - Workshops
- Alignment to best practices
  - PRI
  - TCFD or TNFD
  - ISSB

Portfolio screening and Monitoring Supporting Portfolio companies

- Alignment Eligibility for Thematic Criteria
  - Sustainability Framework
  - Screening: Exclusion & Positive List
  - Alignment to Sustainable Invest. Taxonomy
  - Innovative processes & technology
- Portfolio Impact Management
  - Data collection KPI Specific sector
  - Monitoring and Reporting
  - Periodic Investors Report
- Advise portfolio companies
  - Strengthening resilience
  - Resource Efficiency management
  - Efficiency and competitiveness
  - Investment Readiness

Advisory focus:

Portfolio physical risk and natural capital screening, alignment to global best practices

Green Finance Advisory Summary

Example Clients:
Blue like an Orange
Sura Investments
Allianz Global investors
Sygnus Capital

Advisory cost:
US$100,000
70% from IDB Invest
Donors' funds

Execution period:
6 to 9 months

BUILDING RESILIENT PORTFOLIOS ORIENTED TO NATURE INVESTMENTS

Sustainable investing integrated focus

The Fund manager is looking for:

a) Integrate resilience and nature finance in its governance, business strategy, risk management and public reporting aligned to best practice
b) The purpose is to increase portfolio performance and improve market positioning

Main activities / products

1) Best practice gap analysis and plan for gap closing
2) Physical risk assessment in existing portfolio and recommendations to reduce exposure and build resilience in current and future portfolios
3) Clear identification of potential business strategy for nature related investments in priority sectors of the investment strategy

Target Results

a) Reduce potential expected losses by physical climate risk
b) Increase deal pipeline in priority sectors that includes nature related investments
c) Resilience and nature are integrated in the investment strategy
d) Improved reporting highlighting long term resilience and nature related benefits of portfolios

THANK YOU!

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