IDB Invest

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INVESTOR PRESENTATION

OCTOBER 2019

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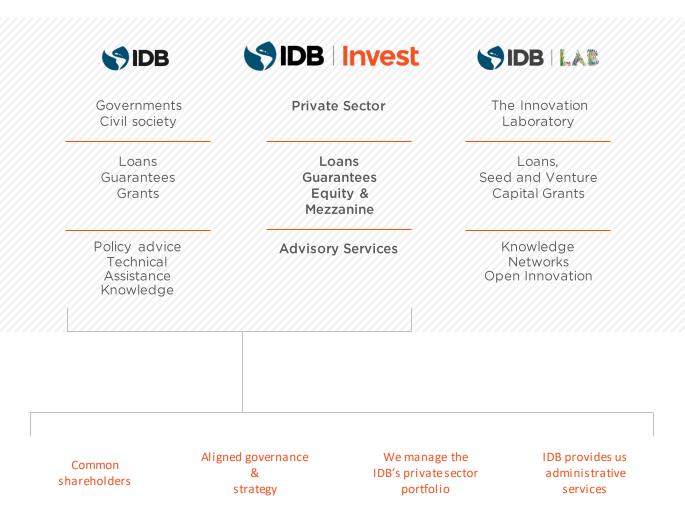
- 1. About IDB Invest
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Three Institutions, one IDB Group We are IDB Invest, the private sector institution of the IDB Group, a multilateral development bank committed to strengthening Latin American and the Caribbean businesses. We combine the speed and agility of the private sector with the strength and stability of the IDB Group, we're driving business to revolutionize markets.





OUR BUSINESS & IMPACT



AT A GLANCE



ASSETS UNDER MANAGEMENT*



TOTAL ASSETS

400 EMPLOYEES



60

YEARS OF EXPERIENCE IN THE REGION AS IDB GROUP



IN LATIN AMERICA AND THE CARIBBEAN, ASIA AND EUROPE



FITCH



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SHAREHOLDER OVERVIEW

REGIONAL MEMBER COUNTRIES

😎 Argentina

- Bahamas
- 😝 Barbados
- Belize
- 😇 Bolivia
- Brazil
- 🖕 Chile
- 🗕 Colombia
- 👳 Costa Rica
- 🛟 Dominican Republic
- 🚳 Ecuador
- 🛢 El Salvador
- 🕑 Guatemala
- 🥪 Guyana
- 🐵 Haiti
- Honduras
- 😔 Jamaica
- 🔮 Mexico
- 🍜 Nicaragua
- 🕏 Panama
- Paraguay
- 🕖 Peru
- 👳 Suriname
- 😻 Trinidad and Tobago
- 🚔 Uruguay
- 😑 Venezuela

OTHER MEMBER COUNTRIES

- Austria 🚍 Belgium 👝 Canada \varTheta Croatia 🕿 China 🦲 Denmark (Finland 🖶 France () Germany Israel 💿 Italy 👔 Japan 🖕 Korea 👞 Netherlands 🚍 Norway 👝 Portugal 🔘 Slovenia 🍅 Spain 🥥
- Sweden 🗣 Switzerland 🔮
- United States =





We support our clients by providing finance solutions, advisory services and knowledge that meet the evolving demands of the regions private sector.



Financial Products and Services

- Loans
- Guarantees
- Equity and mezzanine
- Resource mobilization
- Blended finance



Advisory Services

- Climate change
- Gender, diversity and inclusion
- Sustainability and MSMEs
- Public-private partnerships



Knowledge

- Publications
- Conferences and workshops
- Market trends
- Feasibility studies
- Regional/sectorial
 expertise

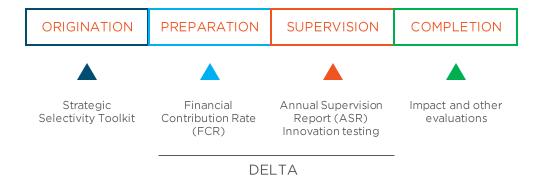
	Financial Intermediaries	Infrastructure	Corporates
OUR	Banks and other financial intermediaries	Energy	Agribusiness
<u>SECTORS</u>	Financial Inclusion	Transport	Manufacturing
	•	Water and sanitation	Tourism
	Funds	Social infrastructure	Telecommunications, media and technology

HOW WE MEASURE DEVELOPMENT

Adding value beyond financing

Impact Management Framework supports IDB Invest's dual objective of achieving the highest development impact while maintaining long-term financial sustainability.

It allows us to standardize how we score the potential development impact of each project upfront and track the actual impact achieved across the investment lifecycle.



We help our clients optimize the social returns of their business, in turn making them more competitive, resilient, and sustainable.

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DEVELOPMENT IMPACT

Priority Business aligned with SDG's

Social Inclusion and Equity



523.510 beneficiaries receiving health services 428.158

households with new/upgraded access to drinking water or sanitation

Productivity and Innovation



157.531 beneficiaries of on-the-job training **36.363** jobs created by supported firms

377.263 micro, small and medium enterprises financed

Economic Integration



200 km of roads built or upgraded US\$2.8 Billion

10 REDUCED 5 EQUALITY 5 EQUALITY 5 EQUALITY

Gender Equality and Diversity

176.251 women beneficiaries of economic empowerment initiatives



Climate Change and Environmental Sustainability

264.112 households benefitting from housing solutions 9 Million

metric tons of emissions $(CO_2 \text{ equivalent}) \text{ expected}$ to be reduced per year

100%

Installed power generation capacity from renewable sources

HOW WE REPORT DEVELOPMENT

How to achieve the maximum impact on development is one of our core concerns at IDB Invest.



Development effectiveness at IDB Invest: a way to add value

LAC Society

A way to identify and tackle development challenges, improving lives in partnership with the private sector

Clients

A differentiator in the market as a responsible knowledge-based organization

IDB Invest

A means to grow sustainably, to benefit their stakeholders, and to strengthen their brand

Shareholders

A means to ensure timely and transparent reporting

PROJECT HIGHLIGHTS



Pirapora I solar PV Project



Objective: To support the Country's efforts to diversify its energy matrix, by adding 191.5 MW of solar generation capacity

Key facts

- Approval Year: 2018
- Segment: Infrastructure s
 - Delta Score: 9.4
- Total Project: R\$ 954 million
 - IDB Invest :25%
 - Tenor: 20 years
- Resource Mobilization: 75%

Expected results

- 3.3 million tons of $CO_{2 eq}$ reduced
 - during the life of the project (20

years)

• 338.699 MWh/year of clean solar

energy supply

PROJECT HIGHLIGHTS

Danper - Peru



Objective: Increase Danper's agricultural and industrial production by applying sustainable agricultural practices and integrating smallholder farmers, especially women, into its supply chain.

Key facts

- Approval Year: 2017
- Segment: Corporates
 - Delta Score: 8.6
- Total Project: US\$41M
- IDB Invest : US\$20.7M
 - Tenor: 10 years
- Resource Mobilization: US\$6.8M

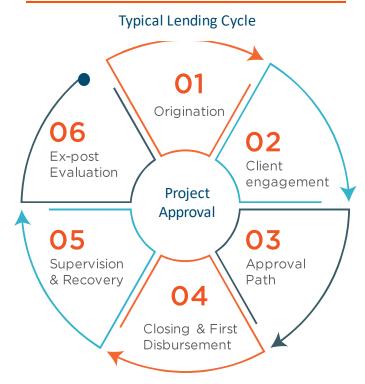
Expected results

- Integrate 132 small farmers into the supply chain
 - Create 5,000 jobs, with over half
 going to women
 - Develop a gender action plan to further enhance gender equality practices



OUR FRAMEWORK

STRONG RISK MANAGEMENT FRAMEWORK



Risk Appetite

15% Maximum exposure to single country

20% Maximum exposure by sector* 5% / 6% Maximum exposure Per client and per economic group 20% Maximum exposure in Equity & quasi equity

Liquidity Portfolio

4 years Maximumliquidity portfolio duration



Minimum rating for securities at purchase in liquidity portfolio

Key Balance Sheet Metrics

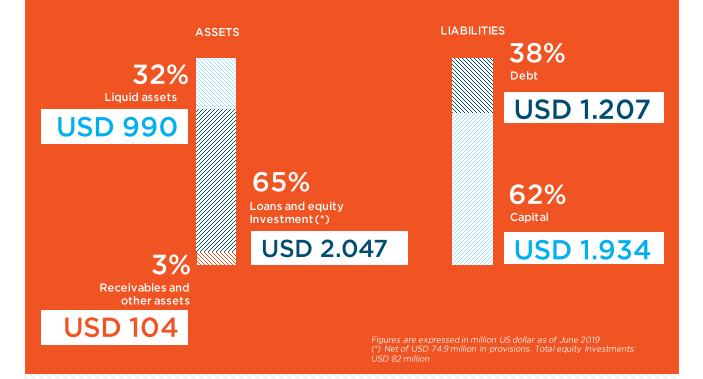
3x Maximum leverage ratio

105% Minimum liquidity coverage ratio

Limits are set based on allocated capital *with the exception of Financial Institutions sector (75%)

OUR FINANCIAL PROFILE

A SOUND BALANCE SHEET

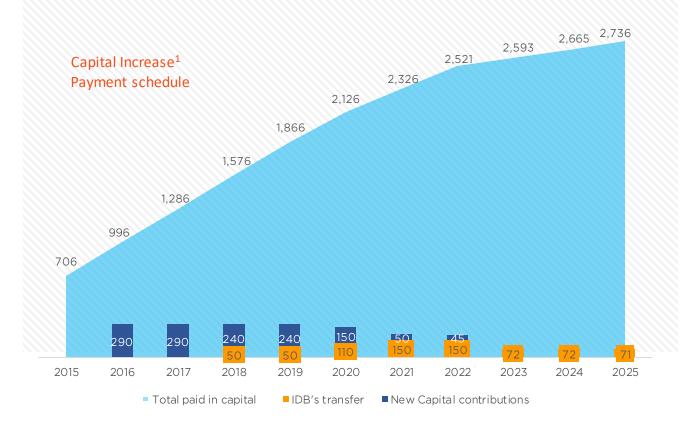


Robust capitalization & Low leverage

Capital / total assets ratio of 62% and leverage ratio of 0.6x leave ample room for growth.

STRONG SHAREHOLDER SUPPORT

In 2015 the Board of Governors approved a capital increase for up to USD 2 billion: USD 1.3 billion of new contributions from member countries and USD 725 million of by IDB's transfer on behalf of its member countries.



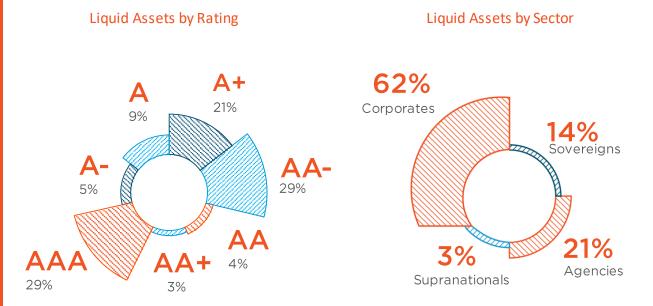
IDB Invest operates exclusively with 100% paid-in capital

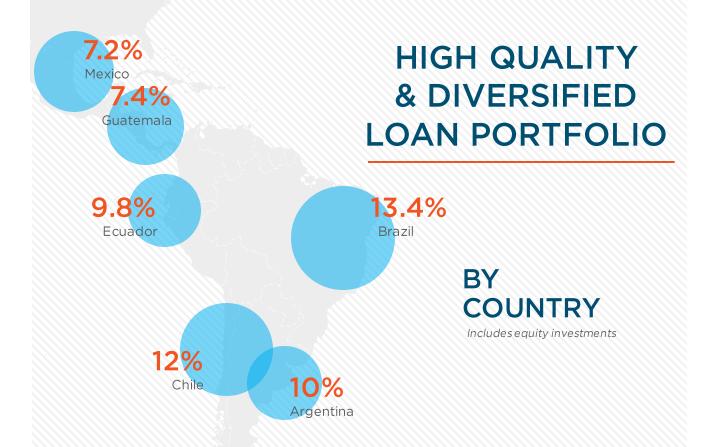
AMPLE LIQUIDITY AND HIGH-QUALITY LIQUID ASSETS

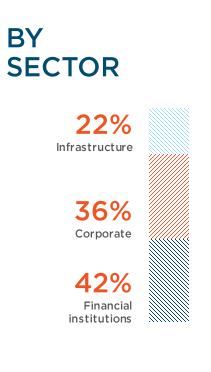
Extremely strong coverage of outstanding debt with liquid assets

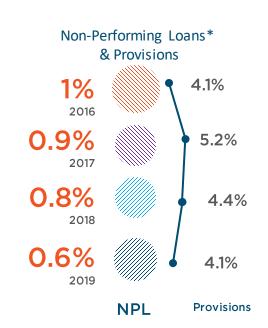
Liquid Assets / Total Debt





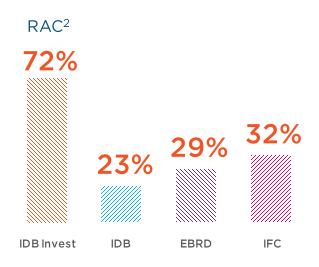






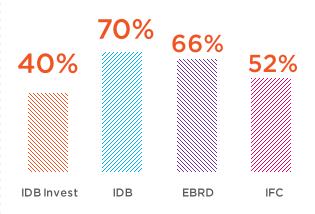
Non performing loans: defined as Non accrual loans over 90 days as a percentage of total Loan portfolio.

Multilateral	Assets (USD Millions)	Long Term Issuer Rating ¹
IDB-Invest	3,209	АА
IDB	129,459	AAA
EBRD	70,716	AAA
IFC	94.272	ААА

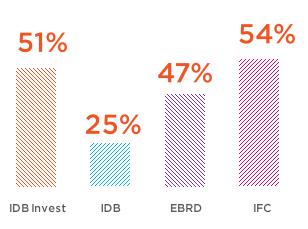


One of the strongest financial profiles among Multilateral Development Banks

Gross Debt/Equity³



Liquid assets / Total assets

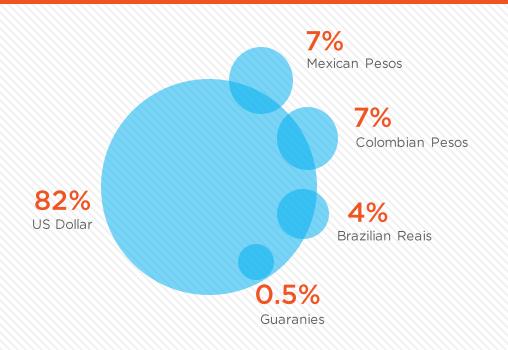


Source:

S&P Global Supranationals Special Edition Junio 2019. 1 S&P Global rating August 2018. 2 RAC: Adjusted equity / Assets weighted by risk (%). 3 Gross debt / adjusted ordinary equity (%). Data as of December 31, 2018, except for the IFC, whose data are as of June 30, 2018.

DIVERSIFIED FUNDING SOURCES

- Main Funding Instrument Euro Medium Term Note
- 2019 Global funding program USD\$ 750M USD\$ 1B
- 2019 Local Currency program USD\$ 200- \$ 250M
- Preferred tenor 3 -5 years





OUR PRESENCE IN THE CAPITAL MARKETS



In summary, as a member of the IDB Group, IDB Invest has strong shareholder support, a solid financial profile which includes high credit quality and top credit ratings, all while demonstrating its commitment to the development and sustainability of Latin America and the Caribbean. THIS PRESENTATION IS NOT AN OFFER OR SOLICITATION OF AN OFFER TO BUY OR SELL SECURITIES. IT IS SOLELY PROVIDED AS INFORMATION ONLY. THIS PRESENTATION DOES NOT CONTAIN ALL OF THE INFORMATION THAT IS MATERIAL TO A POTENTIAL INVESTOR. BY ATTENDING THE PRESENTATION OR BY READING THE PRESENTATION SLIDES YOU ACKNOWLEDGE AND AGREE TO THE FOLLOWING:

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Let's continue the conversation

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