

**BANCO BOLIVARIANO C.A.**

Client Impact  **DEBrief**



## ABOUT BANCO BOLIVARIANO

Founded in 1979, Banco Bolivariano is a private bank in Ecuador that offers a range of financial services for individuals and corporate customers. Banco Bolivariano strives for excellence and expertise; it offers customers an effective technology network through ATMs and online banking services and develops innovative financial products tailored for each client's segment. With an 8.5% share of the total assets of the private banking system as of year-end 2021, Banco Bolivariano is the sixth largest financial institution in the country.

One of the ways the bank fosters positive impact is by providing products and remittance services for low-income populations. It is also committed to transparency and accountability by following established guidelines, including corporate governance codes and anti-money laundering policies.

Employees:  
**1,518**

Total assets:  
**US\$4.4 billion**

## GEOGRAPHIC FOCUS



## SECTORS



## VISION





## PARTNERING WITH BANCO BOLIVARIANO

IDB Invest provided a US\$30 million loan to Banco Bolivariano to finance small and medium-sized enterprises (SMEs) in Ecuador and expand the bank's green lending portfolio for SMEs. IDB Invest also provided technical assistance to the bank, including diagnostic tools and support to better define its sustainability strategy. Through this investment, IDB Invest is supporting SMEs—an underserved, credit-constrained segment despite their important contribution to the economy and employment—while promoting environmentally sustainable economic activity.

Partnering with Banco Bolivariano enables IDB Invest to foster productivity, economic growth, and environmental sustainability. The investment provides Banco Bolivariano with financing to increase its green SME portfolio, as well as technical assistance to improve its green lending products line, targeting SMEs in particular. In addition, the IDB Invest transaction required Banco Bolivariano to expand the implementation of its Environmental and Social Risk Management System to include its SME portfolio.

# INVESTMENT SNAPSHOT

Sector	Region	Project Investment	Approval Date
<b>Financial Institutions</b>	<b>Ecuador</b>	<b>US\$30M</b>	<b>2018</b>

Targets (2023)	
Number of outstanding SME loans	Value of outstanding SME portfolio
<b>3,058</b>	<b>US\$106.4M</b>
Number of outstanding green SME loans	Value of outstanding green SME portfolio
<b>22</b>	<b>US\$3.2M</b>



## MEASURING DEVELOPMENT IMPACT

IDB Invest's [Impact Management Framework](#) is an end-to-end series of tools and practices covering the complete investment lifecycle. It allows us to build, measure, and manage a portfolio of financially sustainable investments that maximize development impact and contribute to reaching the Sustainable Development Goals (SDGs).

The SDGs are at the core of our approach. IDB Invest identifies the expected contributions of each investment to specific SDG targets upfront, and measures actual progress achieved over time.

# BANCO BOLIVARIANO: DEVELOPMENT IMPACT RESULTS

## 8 DECENT WORK AND ECONOMIC GROWTH

Banco Bolivariano encourages the formalization and growth of SMEs through access to financial services.

VALUE OF SME LOAN PORTFOLIO (2021):  
**US\$84M**

NUMBER OF SME LOANS (2021):  
**1,109**

## 9 INDUSTRY, INNOVATION AND INFRASTRUCTURE

The project contributes to increase SMEs' access to financial services and their integration into value chains.

VALUE OF SME LOAN PORTFOLIO (2021):  
**US\$84M**

## 13 CLIMATE ACTION

The project supported the sophistication of Banco Bolivariano's green lending products and strategy, supporting an increase in its green SME lending activities.

VALUE OF GREEN SME  
LENDING PORTFOLIO (2021):  
**US\$8.5M**

AVOIDANCE OF GHG EMISSIONS FROM SME  
RENEWABLE ENERGY AND ENERGY EFFICIENCY  
PROJECTS (2021):  
**22 TONS OF CO2**



## MEASURING & MANAGING IMPACT: BANCO BOLIVARIANO'S DELTA IMPACT SCORE

### DELTA Impact Score

The DELTA is IDB Invest's rating system for assessing the expected economic, social, and environmental impact of each investment. The **DELTA Impact Score\*** is tracked and updated annually to monitor and benchmark investment performance.

Banco Bolivariano's Delta Impact Score reflects its reach to segments with the potential to contribute to economic development and climate change mitigation. This transaction generates positive outcomes in terms of increasing the volume of financing available from Banco Bolivariano for SMEs and green lending. It also supports the development of a sustainability strategy, capacity building, and new green lending products through technical assistance aimed at strengthening Banco Bolivariano's green financial offerings and accompanying corporate tools.

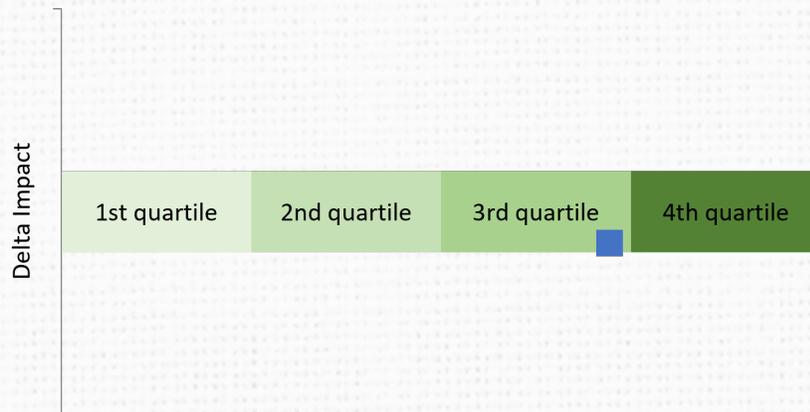
\*To complement the DELTA Impact Score, IDB Invest calculates an Additionality Score to ensure that it provides financing beyond what is available in the market and that it contributes to better investment outcomes. The "DELTA Project Score" is the overall rating assigned to each project that encompasses both the DELTA Impact Score and the DELTA Additionality Score.

# MEASURING & MANAGING IMPACT: BANCO BOLIVARIANO'S DELTA IMPACT SCORE

## DELTA IMPACT SCORE



How does Banco Bolivariano compare to other investments in the financial sector?



## BUILDING BLOCKS OF THE DELTA IMPACT SCORE\*



### Economic Analysis

Estimates the net benefits of the investment to the economy and society (Economic & Social Rate of Return).



### Stakeholder Analysis

Complements the Economic Analysis by assessing the types of beneficiaries reached and the type of benefits generated.



### Sustainability

Ensures that the project is financially sustainable and meets IDB Invest's ESG requirements.

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Managing for impact is an ongoing process.  
Let's continue the conversation.



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